

JOB OFFER: Director of Regulatory and Government Affairs

PlantResponse Biotech is offering a position located at its headquarters in **Madrid (Spain)** for a **Director of Regulatory and Government Affairs**

About PlantResponse Biotech

PlantResponse Biotech S.L. is an agrobiological company focused on the identification and development of new molecules, microbes and traits regulating plant responses to biotic and abiotic stresses. Collaborations with leading worldwide research groups, best in class facilities, strong IP, broad portfolio products and a highly skilled team allows PlantResponse to be one of the most innovative companies in the world.

More information can be found at: <https://www.plantresponse.com/>

Job description

The Director of Regulatory Affairs at PlantResponse will lead the regulatory strategy of the company, ensuring compliance with worldwide agribusiness and chemicals regulations, and contributing to the business development through sales authorizations. The role will align the regulatory strategy with the company's development, identifying synergies among legal frameworks, prioritizing resources and optimizing procedures. The role will also integrate the scientific and commercial contributions to develop the best positioning for each market.

Major Responsibilities

- Strategic development and planning of the regulatory processes, systems and activities according to the company's expansion. Review company practices and provide advice on changes to processes and systems.
- Align regulatory costs and timings to deliver commercial strategy.
- Accomplish product registrations positioning and claims with regulations.
- Negotiate with regulatory authorities for marketing authorization. Provide responses to regulatory agencies regarding product information or issues.
- Coordinate scientific endeavor with regulatory demands throughout the life of each product, helping to maximize the cost-effective use of the company's resources. Close relationships among product development, agronomy, commercial, R&D, formulations and supply departments to ensure everyone knows Regulatory inputs.
- Establish the proper market synergies, setting common Regulatory and Product Development strategies and building core data packages.
- Directing needed third party relationships: authorities, consultants, industry alliances and customers/partners.
- Government Affairs: positive influence to regulators and key stakeholders. Create a strong and trustable company image. Develop relationships with regulatory agencies. Liaise with, and make presentations to regulatory authorities and other key stakeholders.
- Representing the Company in forums, congresses, or events, and contribute to the company presence in industry alliances.
- Operational regulatory: implementing the regulatory processes at local level (dossier preparation, submission, follow up and post-authorization phase).
- Ensure compliance with applicable technical regulations worldwide. Monitor emerging trends regarding industry regulations to determine potential impacts on organizational processes. Anticipate changes and develop action plans to implement new requirements.

- Specify storage, labelling and packaging requirements. Write clear, accessible product labels in coordination with technical and marketing teams.
- Propose innovative registration opportunities to open new countries.
Product stewardship, environmental and chemical compliance management: Organic Agriculture, REACH, TSCA, Safety Data Sheets and global chemical regulations. Train staff in regulatory policies or procedures
- Coordinator and focal point of crisis committee facing potential hazards, toxicological issues, spills, etc.

Requirements

- Degree: BS in life-sciences (Agronomy, Biotechnology, Pharmacy, Agronomy, Biology, and similar).
- Other valuable requirements: PhD, MBA and agribusiness background.
- Experience: More than 5 years in agriculture or agbiotech companies (seeds, biotechnology, crop protection, fertilizers). Demonstrated competence in regulatory positions (>3 years).
- Proven experience in international environments, participating within and leading cross-functional teams to design and deliver upon commercial objectives; and representing company interests and corporate brand with external contacts. Experience in marketing will be valuable.
- Languages: Business English is a requirement; other languages will be valuable.
- Effective use of computers, ITs, systems and MS Office (focus on MS Project).

Profile Skills

- Broad knowledge of the agribusiness sector and regulatory policy and global registration process. Able to interpret, negotiate, and apply government regulations. Understanding both legal and scientific matters to support product commercialization
- Proactive, transparent strong attention to detail to establish efficient processes and maintain systems that deliver upon regulatory strategy and product registration.
- Drive for continuous improvement as well as technical and operational excellence. Results and business oriented.
- Ability to multitask and work independently with limited supervision, adapt to manage multiple tasks and respond to changing work situations and environments.
- Excellent interpersonal skills. Ability to work with multicultural teams in international environments.
- Tact and diplomacy to identify opportunities for improvement and solve problems. Cross-functional team leadership skills. Ability to work in close collaboration with others.
- Effective and convincing written and verbal communication skills: listening, negotiation and presentation skills.
- Analytical and decision-making skills. Translation of regulatory requirements into product strategy and practical plans. Ability to manage complex projects and teams to tight deadlines.
- Resourceful/Organizational/Planning and time-management skills. Establish regulatory priorities or budgets and allocate resources and workloads. Capacity to identify and determine relevance in order to coordinate and prioritize efforts accordingly.
- Strategic/critical thinking and assertiveness in negotiating situations.

We offer

- Immediate incorporation: Full time contract with attractive salary depending on experience and skills.
- You will be working in a modern, professional, fast growing internationally active organization with a high degree of responsibility and independence. If you meet the requirements, and you are passionate about innovation, we encourage you to apply now by sending your resume to: info@plantresponse.com